DURATION OF STUDIES
1.5 years (3 semesters)

LANGUAGE OF INSTRUCTION
English

ADMISSION CONDITIONS
www.unige.ch/gsem/en/programs/masters/admissions

**Master’s Programme**

**THE MASTER IN MANAGEMENT**

provides students with the knowledge and skills needed to head a business or an organisation as well as with management tools and techniques and their underpinning principles and theories. The programme is designed to train future executives or researchers who have both comprehensive knowledge of business issues and a specialisation in one or more advanced areas of management, such as marketing, strategic and international management, depending on their concentration.

AVAILABLE CONCENTRATIONS:

- Strategic and International Management
- Quantitative Marketing
### STUDY PROGRAMME

<table>
<thead>
<tr>
<th>Duration</th>
<th>Credits</th>
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<tr>
<td>3 semesters (max. 5 semesters)</td>
<td>90 ECTS</td>
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#### Required courses in all four concentrations

- Business Law for Corporate Decision Makers
- Corporate Finance
- Data Driven Decision Making
- Management Accounting
- Operations Management
- Responsible Management
- Strategic Human Resource Management
- Strategic Management

#### Concentration courses

- 24 credits

<table>
<thead>
<tr>
<th>Quantitative Marketing:</th>
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<tbody>
<tr>
<td>Branding</td>
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<tr>
<td>Consumer Research</td>
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<tr>
<td>Data Science for Business Analytics</td>
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<td>Web Data and Digital Analytics</td>
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<tr>
<th>Strategic &amp; International Management:</th>
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<tr>
<td>Change Management</td>
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<tr>
<td>Global Strategy</td>
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<tr>
<td>Managing Growth</td>
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<tr>
<td>Management Innovation</td>
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#### Internship

- 15 credits

#### Master Thesis

- 15 credits

### ACADEMIC CALENDAR

www.unige.ch/calendar

### LEVEL OF FRENCH REQUIRED BY UNIGE

No French proficiency test required for non-Francophones.

### LEVEL OF ENGLISH

For non-native English speakers, B2 Level is required.

### MOBILITY

Master students at the GSEM may go on exchange for one semester. Students may go on exchange during their third semester. They may earn up to 30 credits while on exchange. The master thesis cannot be substituted.

www.unige.ch/exchange

### UNIVERSITY TAXES

500 CHF / semester

### REGISTRATION

Deadline: 28 February 2019

www.unige.ch/enrolment

### CONTACTS FOR STUDIES

GENEVA SCHOOL OF ECONOMICS AND MANAGEMENT

Uni Mail
40 bd du Pont-d’Arve
1211 Genève

gsem-management@unige.ch

www.unige.ch/gsem

### PROFESSIONAL PROSPECTS

Graduates find work in all sectors both in Switzerland and abroad. Given the nature of the Geneva economy, opportunities are usually found in banking, financial institutions, fiduciaries, consulting firms, insurance agencies, local and international manufacturing, international trade companies (e.g. commodities trading, product distribution), international or global organisations (e.g. ICRC, UNHCR, WTO) and public administrations.

All programs are subject to changes. Please consult the program regulations.